

# Derek R. Haynie

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## EDUCATION

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**BBA Finance**, James Madison University, Harrisonburg, VA Expected Graduation: May 2023  
Concentration: Financial Analysis Transferred: January 2021  
Minor: Business Analytics  
Cumulative GPA: 3.83 President's List: 1 semester, Dean's List: 2 semesters  
Beta Gamma Sigma, Blue Ridge Bank Finance Scholarship

**NCAA Division 1 Baseball Player**, Hofstra University, Hempstead, NY

## EXPERIENCE

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**Quantitative Equity Intern**, Vanguard, Malvern, PA June 2022 – August 2022

- Wrote a 20-page report on the GICS reclassification, structural changes, and model considerations
- Researched over 600 public companies in Bloomberg and categorized them in Excel
- Back tested over 3000 stocks using a local rollup code in Python for presentation
- Bronze medal award for data literacy in the Investment Management Data Science Competition

**Senior Analyst**, Madison Investment Fund (MIF), JMU November 2021 – Present

- Selected as 1 of 18 analysts from over 100 candidates for a student-led, large-cap value equity fund
- Conducted and presented an investment analysis on NextEra Energy, Inc. (NEE)
- Researched Applied Materials, Inc. (AMAT) and delivered a stock pitch with an analyst team

**Wealth Management Intern**, T.M. Wealth Management, Reston, VA June 2021 – July 2021

**Digital Marketing Intern**, Demand Wealth, Vienna, VA June 2021 – August 2021

**Junior Analyst**, Student Managed Investment Fund, Hofstra August 2020 – November 2020

**Restaurant Server**, Bonefish Grill, Centreville, VA July 2019 – January 2022

## LEADERSHIP

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**Team Leader**, COB 300 Integrative Business Plan, JMU August 2021 – November 2021

- Built a presentation deck and pitched our business idea to faculty who posed as prospective investors
- Constructed a five-year income statement, balance sheet, statement of cash flows, and sales forecast

**Treasurer, Brother**, Alpha Sigma Phi Fraternity (Zeta Tau), JMU January 2021 – Present

- Collect dues from over 130 brothers to create semesterly budgets and payment plans
- Manage over \$45,000 in fraternity money and allocate funds for philanthropy and social events

**Team Leader**, X-Culture Global Collaboration Consulting, Hofstra October 2020 – November 2020

- Led team of 3 international students in constructing a 25-page business consulting plan
- Placed in top 2.6% of 1,277 teams, received a team rating of 6.4/7.0 (average rating 5.1/7.0)

**Finance Tutor**, College of Business, JMU February 2022 – Present

**Student Athlete Tutor**, Student Athlete Services, JMU August 2022 – Present

## SKILLS AND INTERESTS

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Technical Skills: Bloomberg Terminal, Microsoft Excel, Python, SAS

Certifications: FINRA SIE, Bloomberg Market Concepts, Microsoft Office Specialist (Excel 2019)

Involvement: Madison Investment Fund, Alpha Sigma Phi Fraternity, Club Baseball

Interests: Lead Singer/Guitarist in a Rock Band, Golf, Geography