

BENJAMIN LOPEZ DEL PINO

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EDUCATION

James Madison University, College of Business

B.B.A in Finance

- **GPA:** 3.8/4.0

Harrisonburg, VA

Aug 2020 – Exp. May 2024

Osborn High School

Advanced High School Diploma

- **GPA:** 4.2 | Top 10 percent of Class

- **Activities:** Academic Team, Superintendent's Board of Advisors, SNHS, Young Engineer's Club, Soccer, Tennis

Manassas, VA

Sep 2016 – Jun 2020

PROFESSIONAL EXPERIENCE

Madison Investment Fund

Senior Analyst – Technology Sector

- Serve as an analyst for a technology sector within a broader student-led equity fund, managing a \$500,000 portfolio
- Analyze prospective/current investments based on fundamental analysis to present to the fund for investment decisions
- Perform weekly analysis on portfolio companies analyzing the effects of news updates on our financial projections

Harrisonburg, VA

Oct 2020 – Present

Benk

Founder

- Founded a company based around the clothes/shoe's resale market, with over \$80,000 in gross sales since inception
- Developed strategies to increase the amount of inventory myself and team members were able to acquire
- Created a Shopify store with weekly updates, including a monthly newsletter going to a network of over 400 members

Manassas, VA

Aug 2016 – Apr 2021

Omelette Café

Assistant Chef

- Integrated a system into the restaurant to manage all incoming deliveries, increasing efficiency of order input and output
- Served over 500 people a day, while managing the balance of customer support and satisfaction
- Processed and managed all catering orders, planning and marketing at the events to further the business and its goals

Manassas, VA

Dec 2019 – Jun 2020

LEADERSHIP & EXTRACURRICULARS

James Madison Finance Tutor

Finance Tutor

- Tutor 5 student athletes on a weekly schedule in finance course topics such as accounting, modeling, and programming
- Design and facilitate semester long individual learning programs for those who seek direction in their academic schedule

Harrisonburg, VA

Mar 2021 – Present

Future Business Leaders of America

President

- Designed a curriculum to teach the basics of economics and investing to a class of 41 students in a 1-month course
- Developed a team-based virtual investment project using the Investopedia Stock Simulator to provide experiential learning
- Organized a school-wide marketing and outreach initiative to increase club engagement by over 100 members

Manassas, VA

Sep 2018 – Jun 2019

Cross Country and Track & Field

Team Captain

- Balanced full-time academic course load with 20+ hours of athletic responsibilities throughout 3 athletic seasons
- Served as a mediator to strengthen relationships between coaches and players, creating a strong team environment
- Earned all-district, all-region, and MVP titles/recognition in XC/indoor/outdoor track while earning 6 school bests

Manassas, VA

Aug 2018 – Mar 2020

Eagle Writing Center

Writing Tutor

- Tutored students daily to improve their writing's structure and effectiveness, expanding their toolset for future exposition
- Gave a multistage research presentation at the Secondary School Writing Centers Association Conference (SSWCA)

Manassas, VA

Sep 2018 – May 2020

SKILLS & INTERESTS

Skills: Bloomberg, Wall Street Prep, Spanish, Microsoft Office Suite, SQL, Communication, Adaptability, Self-starter

Interests: Streetwear Fashion, Ping Pong, Hiking & Camping, Gravel Cycling, Ultimate Frisbee